

# EXAMPLE: WEB3-ENABLE TABOR100 BUSINESSES



**Problem Statement:**

As a minority-owned small business, navigating the complexities of the construction industry and gaining access to key knowledge, resources and capital is a real challenge.



**Solution Statement:**

Create a comprehensive support infrastructure using advanced Web3 and AI services to greatly automate the operations life cycle, giving my business a strategic advantage.

with ArcBlock

## PHASE 1: GATHER REQUIREMENTS FROM KEY PARTICIPANTES - FOR WEB3 AND AI AUTOMATION

### IDENTIFY KEY PERSONAS:

- Ownership and Project Management
- Field Operations (Tradespeople)
- Safety and Quality Control Personnel
- Administrative and Support Personnel

### IDENTIFY CORE OPERATIONAL STEPS (and related knowledge base / best-practice data sources):

#### Pre-Construction Phase:

- Estimating and bidding on projects, which requires accurately calculating materials, labor, equipment, and overhead costs
- Contract negotiation and securing proper insurance and bonding
- Obtaining necessary permits and ensuring regulatory compliance
- Project planning including scheduling, resource allocation, and subcontractor coordination

#### Construction Phase:

- Managing day-to-day site operations and workforce scheduling
- Procuring and managing materials and equipment
- Quality control and safety management
- Progress tracking and documentation
- Communication with clients, subcontractors, and suppliers
- Handling change orders and scope adjustments

#### Post-Construction Phase:

- Final inspections; punch list completion
- Client handover and warranty mgmt
- Invoicing and payment collection
- Project closeout documentation

#### Ongoing Operations:

- Cash flow management and accounting
- Equipment maintenance and fleet mgmt
- Employee recruitment, training and retention
- Marketing and business development



## PHASE 2: BUILD A PROOF OF CONCEPT WITH WEB3 AND AI SOLUTIONING

### 1A: CREATE A DECENTRALIZED IDENTITY (DID) FOR YOUR BUSINESS, WORKER PROFILES

#### My Business Profile Characteristics:

- Business Name and Company Details
- Capabilities Statement
- Mission Statement
- Key Challenges / Areas to Improve
- 5-Year Plan / Business Goals
- Related Partners and Organizations
- Key Websites we Visit / Work In
- Required Trainings / Certifications

### 1B: BUILD & USE AI CRAWLERS FOR ADVANCING YOUR WORK

"Scan this website to find the most appropriate projects I should bid for, based on our company skills/profile"



NOTE: OUR AI SERVICES WILL LEVERAGE ALL THE BEST OPEN-SOURCE SERVICES:

OpenAI deepseek ANTHROPIC AWS Bedrock Gemini Ollama

### 2: CREATE AN AI AGENT THAT ASSISTS YOU THROUGHOUT THE BUSINESS LIFECYCLE

Q: Can you provide me some specific strategies on managing cash flow?

Q: How do I improve my estimating accuracy when bidding on projects?



[get personalized response, based on your DID profile]

### 3: BUILD A BLACK BUSINESS BLOCKCHAIN DIRECTORY THAT PROMOTES THOSE BUSINESSES

NOTE: this can be expanded to all sorts of businesses (with DIDs).



Retailers, Non-Profits



Artists, Designers



Construction, Real Estate



Accounting, Legal Svcs.



Leverage AI to anticipate needs, find and select black-owned businesses (ex. predictive analytics).

Maintain black wealth in the community end to end; foster growth in new areas.

Control the Money Multiplier Effect!

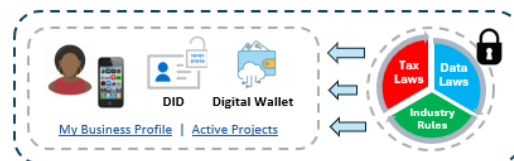


## PHASE 3: LOAD SAMPLE DATA AND TEST

Create comprehensive, end-to-end data points that represent real-world scenarios, and allow for Tabor businesses to create DIDs for their businesses. Then test the platform extensively.

## PHASE 4: PREP FOR PRODUCTION USE

Along with prepping Tabor100 resources and businesses on its use via training, we can build into the platform various rules and regulations.



## PHASE 5: PRODUCT / SERVICES ROLLOUT

NOTE: we can offer this as a completed solution that Tabor licenses out to PubSec organizations.

